

**L.B.WHITE**

**NOW CONNECT  
24/7 TO YOUR  
HEAT FLEET**

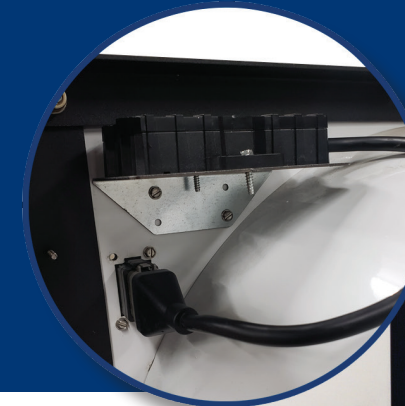


**L.B.WHITE**  
**LINK** 



# MONITOR YOUR FLEET FROM ANYWHERE

L.B. White LINK™ keeps you connected to your heat fleet from any internet-connected device.



## PUT KEY INSIGHTS AT YOUR FINGERTIPS

### Critical Operation Alert

When heater operation is disrupted it can take hours for you to get a call. Now receive a critical alert via email or text within minutes of disruption. Do your customers want alerts, too? You can tailor the recipient list by asset anytime.



### GPS Location

When your entire fleet is on rent and one heater needs hands-on attention, GPS location can simply help your team get to it faster saving valuable time.



### Runtime

When a heater is out on rent for weeks or months at a time understanding actual usage can be a challenge. Did the customer let it sit for a week or run it 24/7? Now you can see runtime anytime and keep maintenance on schedule.

See these insights and more in the L.B. White dashboard here:



## DO MORE WITH A SMARTER HEAT FLEET



### Increase dollar utilization

- Reduce costly, unnecessary field calls
- Reduce costs of expediting service parts
- Realize full rental rate more often:
  - Avoid rate discounts or free days for downtime
  - Back rental rates with actual runtime info
  - Charge a premium for end-user text alert service



### Improve time utilization

- Address critical failures faster with alerts and location information
- Schedule preventative maintenance based on actual runtime to avoid surprises and costly failures while on rent



### Prepare to meet increasing demand for technology

- Specialized labor is increasingly scarce so any technology that will make better use of existing resources is increasingly important
- The global COVID-19 pandemic forced many construction players to use technology; a trend anticipated to accelerate
- Equipment users are leveraging technology & data to be more productive, safe, and cost effective in their operations

# GETTING CONNECTED

This solution makes your heaters smarter—not harder to work with. That's why you only need an enabled heater and a kit to get L.B. White LINK™ working for you.

## LINK Kits

Simply add a LINK kit to any compatible heater. Each kit includes all you need to get connected—it's that easy. Each kit includes:

- A module with custom programming
- 1-yr wireless data transfer subscription
- 24/7 access to the L.B. White Onei3 web-based dashboard
- Training and tech support resources



## Heaters

All indirect-fired Foreman® models and enclosed-flamed Premier® 350 DF 2.0 are LINK enabled.

## CONNECT YOUR WAY

As more contractors seek connected jobsites and want to make data-driven decisions, you may be working to connect to LINK as fast as possible. If it's in your longer-term plan, you may want to take a phased approach. Either way there is a LINK path for to fit your business.

### Ready

LINK Ready heaters connect to a module in five minutes or less and involve minimal install effort. This path gets you up and running the fastest.

### Capable

LINK Capable heaters do not have all the wiring necessary to make the fastest connection to the module. Control your equipment acquisition cost by spending more on the kit and install time later. (Available for Foreman heaters only)



See install videos here

Learn how L.B. White heaters can work smarter for you at [LBWhite.com/LINK](http://LBWhite.com/LINK)

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